



June 20, 2019

Board of Directors  
Ventura Regional Sanitation District  
Ventura, California

## **APPROVE, AND AUTHORIZE STAFF TO SIGN, PROPOSED PURCHASE ORDER TO BELL TRUCKS AMERICA, INC. FOR A NEW BELL B30E OFF-ROAD ROCK TRUCK FOR USE AT THE TOLAND ROAD LANDFILL**

### **RECOMMENDATION**

Approve issuance of Purchase Order No. 2790 to Bell Trucks America, Inc. for a new Bell B30E off-road rock truck in an amount not to exceed \$393,055.

### **FISCAL IMPACT**

The funding for this purchase order is included in the adopted FY2019-20 District budget under account codes 90-590-52330-599901.

### **BACKGROUND/ANALYSIS**

As part of daily operations at the Toland Road Landfill, staff needs to move stockpiled materials around the site to accommodate the changes to the layout as it is filled with municipal solid waste. Part of this daily scope of work is traditionally handled through the use of soil scrapers that are able to pick up soil from one part of the site and accumulate in its bucket and then deposit on another spot on the site. Other materials, such as sand, gravel, rock, and concrete, are moved on an as-needed basis by a combination of excavator and dump truck, which are rented for special projects.

The needs for the purchase of dedicated off-road rock trucks are mainly focused on site safety, excessive wear on existing soil scrapers, and more frequent transport of rock and concrete.

#### **Site Safety**

Soil is moved around the site on a daily basis for the purpose of covering the municipal solid waste that is buried at the site each day. Many of the soil stockpiles that are currently in use at the site contain a significant amount of rocks and boulders. Scraper operators that pick up this rockier material face more physical shaking and vibration of their cabs as the work in these areas. This has the potential to transfer to their bodies and cause more physical fatigue and injury. As a response, operations has shifted over to a better process of loading out the rocky material through use of a stationary excavator and rock truck combination, which keeps the scrapers out of the rockier material.

Excessive Wear on Existing Scrapers

There is a disadvantage for using scrapers in the rocky soil stockpiles and that involves prematurely degrading the undercarriage and cutting blade of the scrapers. This leads to more non-routine equipment maintenance and corresponding costs. Jagged rocks in the stockpile also wear down tire treads more quickly on the scrapers or cause sudden flats or blow-outs. Use of the excavator/rock truck combination prevents this wear and tear on the scrapers and is a more efficient means of handling the rocky soil stockpiles.

Rock and Concrete transport

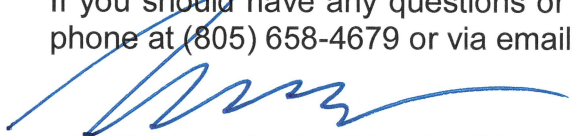
As the site fills up and reaches capacity in one portion, the stockpiled areas outside of this footprint become the new areas to receive fill. This necessitates the move of stockpiled rocks and concrete out of the way so that municipal solid waste can be placed. As stated in previous sections, the scraper is not the appropriate piece of heavy equipment for this job.

**PROPOSAL: Cooperative Pricing**

Bell Trucks America, Inc. manufactures the Bell B30E rock truck. This equipment is currently sold through a government contract with the City of Houston, Texas. The proposed purchase amount of \$393,055 for this Bell B30E rock truck is \$83,273 less than what has been proposed by the other three major manufacturers of similar rock trucks on the market today. Use of cooperative purchasing for this equipment is consistent with the terms and conditions of VRSD Resolution No. 89-13, Section 303 – Cooperative Agreements.

This letter and the associated contract have been reviewed by Legal Counsel as to form.

If you should have any questions or need additional information, please contact me by phone at (805) 658-4679 or via email at [mattbaumgardner@vrzd.com](mailto:mattbaumgardner@vrzd.com).




MATT BAUMGARDNER, DIRECTOR OF OPERATIONS

APPROVED FOR BUDGET IMPACT:

  
Alvertina Rivera, Director of Finance

APPROVED FOR AGENDA:

  
Chris Theisen, General Manager

Attachments: VRSD Purchase Order No. 2790



**VENTURA REGIONAL SANITATION DISTRICT**  
 1001 Partridge Drive #150  
 Ventura CA 93003-0704  
 (805) 658-4669 [accountspayable@vrsd.com](mailto:accountspayable@vrsd.com)

To ensure prompt payment, all invoices **MUST** be mailed to the above address,  
 ATTN: Accounts Payable

Purchase Order No.	PO0002790
Issue Date	6/5/2019

Requested by: **Matt Baumgardne**

# PURCHASE ORDER

**Issued To:** (281) 807-9777 Ext. 0000

BELL TRUCKS AMERICA, INC  
 PO BOX 691528  
 HOUSTON TX 77269-1528  
 Vendor #: BELL002

**Ship To:**

TOLAND

**Contract Number:**

^ Changed Since the Previous Revision

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Shipping Method		Payment Terms		FOB	For More Information Contact:			Contact Phone #	
		Net 10 Days		None	Matt Baumgardne			805-658-4679	
L/N	Item Number	Description	Job Number	Cost Code	Req. Date	Ordered	U/M	Unit Price	Ext. Price
					SITE ID	PROJ #	COST CAT		
1	52330	599901 Bell B30E ADT w/936 LA 6 Cylinder, Turbocharged, Ti			6/5/2019	TOLAND			\$339,000.00
90-590-52330		Heavy Equipment							
2	52330	599901 Full Tailgate Option			6/5/2019	TOLAND			\$15,000.00
90-590-52330		Heavy Equipment							
3	52330	599901 Delivery			6/5/2019	TOLAND			\$9,850.00
90-590-52330		Heavy Equipment							
		Deliver To:	Toland Landfill Site 3500 Toland Road Santa Paula CA 93060 USA						

PO EXPIRES 06/30/19

<b>Subtotal</b>	\$363,850.00
<b>Shipping/Handling</b>	\$0.00
<b>Miscellaneous</b>	\$0.00
<b>Tax</b>	\$0.00
<b>Order Total</b>	\$363,850.00

Director of Finance \_\_\_\_\_  
 \_\_\_\_\_ Purchasing Agent  
 \_\_\_\_\_  
 \_\_\_\_\_  
 Date \_\_\_\_\_ Authorized Signature \_\_\_\_\_

Purchase order number must appear on all invoices.

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