



July 18, 2019

Board of Directors  
Ventura Regional Sanitation District  
Ventura, California

## **APPROVAL OF A PROPOSED PURCHASE ORDER TO NATIONAL AUTO FLEET GROUP FOR A NEW CCTV INSPECTION TRUCK FOR USE AT WASTEWATER FACILITIES**

### **RECOMMENDATION**

Approve issuance of Purchase Order No. 2881 to National Auto Fleet Group for a new CCTV inspection truck in an amount not to exceed \$243,567.95.

### **FISCAL IMPACT**

The funding for this purchase order is included in the adopted FY2019-20 District budget under account code 90-590-52320-599900.

### **BACKGROUND/ANALYSIS**

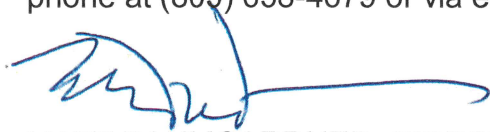
As part of daily operations in the Wastewater Division for its numerous clients, District staff utilizes a closed circuit television (CCTV) inspection truck to evaluate the condition of a client's sewer lines. The existing District CCTV truck was manufactured in 2008 and has been in regular use since that time. The manufacturer of the current CCTV truck was bought out in 2018 by another entity, and this has resulted in longer down periods during regular CCTV truck servicing and higher costs, due to rental replacements in the interim. Given the needs of the District's wastewater clients for this important sewer line inspection service, District staff has determined that there is a need for a new CCTV inspection truck.

### **PROPOSAL**

National Auto Fleet Group assembles CCTV inspection trucks. This equipment is currently sold through a Sourcewell (formerly NJPA) cooperative pricing agreement (contract #120716-NAF). The proposed purchase amount of \$243,567.95 for the new CCTV inspection truck is under the amount of \$257,500 approved in the adopted District FY2019-20 budget for this purchase. Use of cooperative purchasing for this equipment is consistent with the terms and conditions of VRSD Resolution No. 89-13, Section 303 – Cooperative Agreements. The existing CCTV inspection truck will remain in the fleet as a back-up during service for the new unit. This will help control rental expenditures when the new CCTV inspection truck needs servicing.

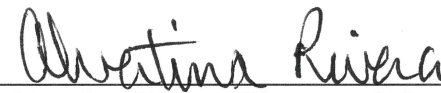
This letter and the associated purchase order have been reviewed by Legal Counsel as to form.

If you should have any questions or need additional information, please contact me by phone at (805) 658-4679 or via email at [mattbaumgardner@vrzd.com](mailto:mattbaumgardner@vrzd.com).



MATT BAUMGARDNER, DIRECTOR OF OPERATIONS

APPROVED FOR BUDGET IMPACT:



Alvertina Rivera, Director of Finance

APPROVED FOR AGENDA:



Chris Theisen, General Manager

- Attachments:
1. VRSD Purchase Order No. 2881
  2. National Auto Fleet Group Quote and Equipment Specifications



**VENTURA REGIONAL SANITATION DISTRICT**  
 1001 Partridge Drive #150  
 Ventura CA 93003-0704  
 (805) 658-4669 [accountspayable@vrsd.com](mailto:accountspayable@vrsd.com)

To ensure prompt payment, all invoices **MUST** be  
 mailed to the above address,  
 ATTN: Accounts Payable

Purchase Order No.	PO0002881
Issue Date	7/8/2019

Requested by: **Matt Baumgardne**

## PURCHASE ORDER

**Issued To:** (855) 289-6572 Ext. 0000

NATIONAL AUTO FLEET GROUP  
 490 AUTO CENTER DRIVE  
 WATSONVILLE CA 95076

Vendor #: NATI007

**Ship To:**

TOLAND

**Contract Number:**

^ Changed Since the Previous Revision

Page: 1

Shipping Method		Payment Terms		FOB	For More Information Contact:		Contact Phone #		
		Net 30		None	Matt Baumgardne		805-658-4679		
L/N	Item Number	Description	Job Number	Cost Code		Ordered	U/M	Unit Price	Ext. Price
					Req. Date	SITE ID	PROJ #	COST CAT	
1	52320	599900 High Cube Mounted TV Inspection System							\$226,049.90
					7/8/2019	TOLAND			
90-590-52320		Auto and Truck Fleet							
<hr/>									
2	52320	599900 Sales Tax							\$17,518.05
					7/8/2019	TOLAND			
90-590-52320		Auto and Truck Fleet							
Deliver To:		Toland Landfill Site 3500 Toland Road Santa Paula CA 93060 USA							

PO EXPIRES 06/30/20

Subtotal	\$243,567.95
Shipping/Handling	\$0.00
Miscellaneous	\$0.00
Tax	\$0.00
Order Total	\$243,567.95

Director of Finance

Purchasing Agent

Date

Authorized Signature

Purchase order number must appear on all invoices.

ITEM # 9

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# National Auto Fleet Group

A Division of Chevrolet of Watsonville

490 Auto Center Drive, Watsonville, CA 95076

(855) 289-6572 • (831) 480-8497 Fax

Fleet@NationalAutoFleetGroup.com

5/22/2019

6/24/2019 Re-Configured

Quote ID: 10541 R2

Order Cut Off Date: 8/30/2019

Mr Ventura Region Sanitation  
Ventura Region Sanitation

1001 Partridge Dr

Ventura, California, 93003

Dear Ventura Region Sanitation,

National Auto Fleet Group is pleased to quote the following vehicle(s) for your consideration.

**One (1) New/Unused (2019 Ford E-Series Cutaway (E4F) E-450 DRW 158" WB, CC TV Inspection Truck )** and delivered to your specified location, each for

	One Unit
Contract Price	\$32,825.40
CC TV Inspection Truck	\$193,214.00
Tax (7.7500 %)	\$17,518.05
Tire fee	\$10.50
Total	\$243,567.95

- per the attached specifications. Price includes 1 service manual(s).

This vehicle(s) is available under the **Sourcewell (Formerly Known as NJPA) Contract 120716-NAF**. Please reference this Contract number on all purchase orders to National Auto Fleet Group. Payment terms are Net 20 days after receipt of vehicle.

Thank you in advance for your consideration. Should you have any questions, please do not hesitate to call.

Sincerely,

Jesse Cooper  
Account Manager  
Email: Fleet@NationalAutoFleetGroup.com  
Office: (855) 289-6572  
Fax: (831) 480-8497

Quoting Department  
Account Manager  
Fleet@NationalAutoFleetGroup.com  
(855) 289-6572



**GMC**

**In order to Finalize your Quote, please submit this purchase packet to your governing body for Purchase Order Approval. Once you issue a Purchase Order please send by:**

**Fax: (831) 480-8497**

**Mail: National Auto Fleet Group  
490 Auto Center Drive  
Watsonville, CA 95076**

**Email: Fleet@nationalautofleetgroup.com**

**We will then send a W-9 if you need one**

**~~Please contact our main office with any questions:~~  
1-855-289-6572**

**Specifications For: VENTURA REGION SANITATION, CA**

**HIGH CUBE MOUNTED TV INSPECTION SYSTEM**

**1 FORD E-450 GAS CUT-A-WAY 158" WB 2X4 CHASSIS**

- 1 6.8L SOHC EFI Triton V10 Engine
- 1 6-Speed Automatic Transmission with OD
- 1 14,500 lb. GVWR
- 1 158" Wheel Base
- 1 Cab Air Conditioner
- 1 AM / FM Radio

**1 14' CARGO BOX WITH WALKTHRU**

- 1 AeroCap with Walk Thru
- 1 2" X 6" Dense Pine Flooring
- 1 LED Light Package Includes Body Clearance and Stop / Tail / Turn
- 1 Full Width Barn Doors with CAM (Pipe) Locks on Each Door
- 2 Laminated Steel Lock
- 1 Kemlite Covering on Inside Rear Doors
- 1 Back Up Alarm

**1 SAFE ENTRY/EXIT BUMPER**

- 1 Three (3) Steps Evenly Spaced
- 1 Bottom Step Folds Up for Ground Clearance
- 1 Safety Grab Handle

**1 KICKPLATE TRANSPORTER STORAGE**

- 1 Lockable Storage Compartment for Camera and Transporter
- 1 Sliding Drawer
- 1 Notch in rear door threshold of body for TV cable to pass through to transporter storage drawer

**1 KICKPLATE 2 DRAWER STACK ALUMINUM STORAGE**

**1 BULKHEAD WALL BETWEEN CAB AND CONTROL ROOM**

- 1 Door

**1 TV HIGH CUBE VAN EXTERIOR LIGHTING & CONTROL ROOM - EVOLUTION 3.0 TO INCLUDE:**

- 2 Amber LED Strobe Warning Beacons
- 2 Adjustable LED Floodlights Rear of Vehicle Area Illumination
- Control Room Interior:
  - 1 Lonseal Lonplate Flooring
  - 1 Kemlite Wall & Ceiling Covering
  - 1 Bulkhead Wall With Passage Door From Control Room to Equipment Room
  - 1 Tinted Viewing Window in Bulkhead Wall
  - 1 Tinted Viewing Window in Bulkhead Door
  - 1 Above Desk Control Console with Rack Mount for Electronic Equipment
  - 1 Desktop / Work Area
  - 1 12V High Intensity LED Light Fixture
  - 2 Electrical Outlet with Dual Receptacles
  - 1 Fire Extinguisher with Bracket, 10BC Rating
  - 1 Operators Chair, Swivel With Casters
  - 1 Breaker Box Storage Area with Locking Positive Latch



- 1 ROOF TOP AIR CONDITIONER, 13,500 BTU WITH HEAT STRIP**
- 1 BENCH SEAT IN CONTROL ROOM**
- 1 CUSHION FOR BENCH SEAT**
- 1 CLOSET IN CONTROL ROOM**
- 1 TV HI-CUBE VAN EQUIPMENT ROOM INTERIOR - EVOLUTION 3.0 TO INCLUDE:**
  - 1 Lonseal Lonplate Flooring
  - 1 Kemlite Wall & Ceiling Covering
  - 1 Electrical Outlet with Dual Receptacles
  - 1 12V High Intensity LED Light Fixture
  - 1 15 Minute Courtesy Timer Located at Rear Door Area for 12V LED Interior Lights
- 1 20-GALLON WASHDOWN SYSTEM TO INCLUDE:**
  - 1 20-Gallon Fresh Water Tank
  - 1 Electric Water Pump
  - 1 Retractable Hose Reel with 25'Water Hose and Nozzle
- 1 UPPER AND LOWER STORAGE CABINET IN EQUIPMENT ROOM**
  - 1 Lower Storage Cabinet / Work Top with Sink and Faucet
  - 1 Upper Wall Mounted Storage Cabinet
- 1 ADDITIONAL LIGHTING AND OUTLET**
  - 1 Light Mounted Above Work Top
  - 1 Dual Receptacle Outlet Above Work Top
- 1 32" REAR FLAT SCREEN MONITOR MOUNTED IN BULKHEAD WALL**
  - 1 Flat Screen Monitor
  - 1 Cable Assembly - Video Monitor to Monitor in Control Room
  - 1 Electrical Outlet
- 1 7000 WATT GAS ONAN GENERATOR**
  - 1 120 Volt 60 HZ 7000 Watt EFI (Electronic Fuel Injection) Commercial Grade Generator
    - 1 Gasoline Powered
    - 1 Electric Start
    - 1 Air Cooled
    - 1 Generator Remote Start/Stop Cable assembly
- 1 GENERATOR COMPARTMENT [UNDER CHASSIS MOUNT]**
  - 1 Generator Storage Compartment with Lockable External Access Door
  - 1 Commercial Power Supply Receptacle, 25' Cord, and Plug
  - 1 Electrical Supply Center with Circuit Breaker Box
  - 1 Commercial power and Generator Power Connectors
  - 1 Automatic Power Transfer Switch
- 1 SYSTEM ENGINEERING PANEL, FOR POWER INFORMATION AND GENERATOR FUNCTIONS, RACK MOUNTED, TO INCLUDE:**
  - 1 Four Function AC Power Meter displaying Critical Power Information including:
    - 1 Voltage
    - 1 Hertz
    - 1 Amperage
    - 1 Active Power (Watts)
  - 1 Front panel Selector Switch for two modes of operation:



- 1 Fixed reading
  - 1 Continuous Auto-cycling
- 1 Generator Battery Meter to Display Starting and Charging Voltage
- 1 Generator Hour Meter
- 1 Generator Remote Start/Stop Control Switch
- 1 On/Off Switch for Emergency Warning beacons (Switch to Illuminate When On)
- 1 P&T ZOOM III M/C LED CAMERA**
  - 1 Solid State Color Sewer TV Camera
  - 1 Pan & Rotate Camera Head, 40:1 Zoom Ratio, 10x Optical Zoom, 4x Digital Zoom
  - 1 NTSC Color Standard with 4x Light Integration
  - 1 4 X 5W Cluster LEDs for 6" through 72" lines
  - 1 Camera Transportation and Storage Case
- 1 SELF-PROPELLED NON-STEERABLE COMPACT WHEELED CAMERA TRANSPORTER WITH ABILITY TO ADD TRACKS, TO INCLUDE:**
  - 1 Unit Shall Have Forward, Free Wheel, and Power Reverse
  - 1 Set of Driven Rubber Wheels to Inspect 6" Pipe
  - 1 All Six (6) Wheel Drive Transporter Assembly to Include:
    - 1 Motor & Enclosed Drive Train
- 1 TRACK MODULE KIT TO INCLUDE:**
  - 1 High-Speed Transmission
  - 1 Right Hand Trac Module
  - 1 Left Hand Trac Module
- 1 SPARE PARTS KIT FOR TRAC TRANSPORTER TO INCLUDE:**
  - 1 Additional Chain Links And Rubber Cleats
- 1 7"-15" EXTENDERS FOR COMPACT TRAC TRANSPORTER**
- 1 8" RUBBER WHEEL KIT FOR COMPACT TRANSPORTER**
- 1 10-15" RUBBER WHEEL KIT FOR COMPACT TRANSPORTER**
- 1 6"-15"PIPE SPACER KIT**
- 1 1500' CABLE ASSEMBLY, M/C 12PIN METAL**
  - 1 1500'Gold Multi Conductor Kevlar Fiber Armored Combination TV Transmission / Tow Cable
  - 1 .450 Diameter
  - 1 Metal Splice Chamber with Pigtail
  - 1 Cable Strain Relief
- 1 TV REEL ASSEMBLY, MECHANICAL FOOTAGE FOR SUMMIT .450 CABLE**
  - 1 Black Thermoplastic Powder Coated Frame
  - 1 Power Levelwind & Multi Ratio Manual Transmission
  - 1 Footage Meter with Local Counter and Remote Electronic Counter
  - 1 Transmission Control at Viewing Station
  - 1 Local Reel Mount Electrical and Mechanical Control
  - 1 Sealed Continuous Contact Collector Assembly
  - 1 Removable Drip Pan for Cleaning

**1 AUTOMATIC PAYOUT SYSTEM FOR REEL - INSTALLED**

**1 PCU ASSEMBLY [RACK MOUNT]**

**1 CCU ASSEMBLY [RACK MOUNT]**

- 1 Alpha Numeric Information Display, with Multi Paging and Defect Coding
- 1 Remote "QWERTY" Keyboard
- 1 On Screen Footage Display

**1 TEST CABLE**

**1 8.7" MINI KEYBOARD**

**1 BRACKET, LOGITECH CONTROLLER, K2**

**1 WIRED USB CONTROLLER**

- 1 Joystick Control for Pan and Tilt Zoom Camera to Include:
  - 1 360 Degree Rotate
  - 1 330 Degree Optical Pan
- 1 Joystick Control for All Steering Functions & Forward / Reverse Directions for Transporter
- 1 Camera Lift Control for Optional Electronic Camera Lift
- 1 All Other Controls for Camera to Include:
  - 1 Camera Iris and Focus Override & Zoom
  - 1 Camera Lights & Shutter Control for Light Enhancement
  - 1 Camera Diagnostics & Auto Home
- 1 Cruise Control to Set Speed of the Transporter for Hands Off Operation
- 1 All Reel Controls to Include: Retrieve, Release, and Variable Speed [Excluding Dolly Systems]

**1 WIRELESS CONTROLLER**

- 1 Joystick Control for Pan and Tilt Zoom Camera to Include:
  - 1 360 Degree Rotate
  - 1 330 Degree Optical Pan
- 1 Joystick Control for All Steering Functions & Forward / Reverse Directions for Transporter
- 1 Camera Lift Control for Optional Electronic Camera Lift
- 1 All Other Controls for Camera to Include:
  - 1 Camera Iris and Focus Override & Zoom
  - 1 Camera Lights & Shutter Control for Light Enhancement
  - 1 Camera Diagnostics & Auto Home
- 1 Cruise Control to Set Speed of the Transporter for Hands Off Operation
- 1 All Reel Controls to Include: Retrieve, Release, and Variable Speed [Excluding Dolly Systems]

**1 DVR/USB ASSEMBLY KIT WITH MICROPHONE F/TRUCK**

**1 19" (MINIMUM) FLATSCREEN COLOR INDUSTRIAL TV MONITOR NTSC / PAL COLOR STANDARDS**

**1 KIT,DOWNHOLE,STD**

- 1 Toproller Assembly, Manhole, TV Only, AI
- 1 Claw Hook, Manhole Adapter, f/WT319
- 1 Hook Assembly, Retrieval (SNGL,SHTY/LMP/PR)
- 6 Pole Assembly, Retrieval / Downhole tl,58"

**1 [RACK MOUNT] COMPUTER W/GraniteNet BASIC TO INCLUDE (MINIMUM):**

- 1 Motherboard with Intel 8th Gen. LGA 1151 Socket; Intel Z370 Chipset
- 1 Intel Core i7-8700 Processor at 3.2 GHz
- 1 Intel UHD Graphics 630 with HDMI/DVI/VGA
- 1 8 GB DDR4 RAM, 2400 MHz
- 2 Intel Gigabit Network adapters
- 1 Intel AC 7265 Dual Band Wireless adapter; 802.11 a/b/g/n/ac
- 1 Bluetooth 4.2
- 6 USB 3.1 Gen 1 ports (4 rear, 2 front)
- 2 USB 3.1 Gen 2 ports (1 type A, 1 type C)
- 1 250 Gigabyte M.2 Solid State Drive
- 1 1 Terabyte SATA Hard Drive, 7200 RPM
- 1 DVD +/- RW Optical Drive
- 1 USB Video Capture Device for MPEG 1 / 2 / 4 / WMV
- 2 RS232 Serial Comm Ports
- 1 500 Watt 1U ATX Power Supply
- 1 Industrial Hardened Case Slim 2U Design for 19" Rack
- 1 Windows 10 Professional 64-bit Operating System
- 1 GraniteNet Basic Software

\*Spec for computers can change without notice

\*\*International Configuration may vary to comply with the U.S. Department of Commerce, Bureau of Industry & Security regulations on export of technology

**1 USB BLACK COMPUTER KEYBOARD AND MOUSE (Optional)**

**1 HP OFFICEJET COLOR PRINTER (Optional)**

**1 GraniteNet BASIC SUPPORT PLAN (Optional)**

**1 MULTI CONDUCTOR TV ONLY TOOL KIT**

- 1 Milliampmeter Tool
- 1 Electrical Tape
- 1 Needle Nose Pliers
- 1 Six-In-One Screwdriver
- 1 6" Adjustable Wrench
- 1 Anti Seize Grease
- 1 9-Piece Allen Wrench kit
- 1 Solder Iron Kit
- 1 Pliers
- 1 5/32 T-Handle Hex Wrench
- Roller Assembly, Invert f/ WT319

**1 TRAINING, ON-SITE (TWO DAYS)**

**1 TRUCK DELIVERY-CALIFORNIA**